

Fiber optic cable bidding gradually begins

Article Overview

Fiber optic cable bidding is gradually resuming, but prices are surging and procurement faces challenges due to supply constraints.

Current Bidding Landscape

Recent reports indicate that fiber optic cable tenders in China, particularly for Guangdong and Chongqing Telecom projects, have experienced multiple disruptions, including suspensions, failed bids, and restarts. For example, Guangdong Telecom's 2026 emergency procurement projects for indoor and outdoor fiber optic cables were initially suspended due to a spike in fiber prices, which exceeded the operators' bid limits, causing manufacturers to hesitate in submitting bids . Similarly, Chongqing Telecom's emergency procurement attempts failed twice before a significant price increase allowed the tender to be completed, with unit prices rising over 60% compared to initial limits .

Price Trends

The fiber optic market is currently experiencing rapid price increases. Some tender prices have doubled within two months, reflecting a combination of rising demand and limited supply capacity . For instance, the price for "GYTA-single mode G.652D-24 core" fiber optic cable in Guangdong increased from 1,245 yuan per sheath kilometer to 2,500 yuan per sheath kilometer in early 2026 . Analysts attribute this surge to strong demand from AIDC construction, DCI interconnection, and drone deployment, coupled with the long production cycles and difficulty in expanding fiber optic rod manufacturing .

Implications for Procurement

The surge in prices and supply constraints has led to smaller procurement volumes despite higher unit costs. Operators are adjusting tender limits and reissuing bids to attract suppliers, but the market remains tight . This situation highlights the importance of monitoring tender announcements and being prepared for rapid price adjustments when participating in fiber optic cable bidding.

How to Participate

For businesses interested in bidding on fiber optic projects, opportunities are typically posted through RFPs, RFQs, or ITBs. Key steps include understanding the bidding landscape, preparing a comprehensive bid package that demonstrates technical capability and compliance, and ensuring proper insurance coverage . Platforms like Find RFP provide daily notifications of new fiber optic bids and government contracts, which can help companies stay informed and competitive .

Summary

Fiber optic cable bidding is gradually resuming, but the market is characterized by high price volatility, supply shortages, and tender adjustments. Companies looking to participate should closely monitor bid announcements, prepare robust proposals, and anticipate potential price escalations due to ongoing demand-supply imbalances .

On June 7, China Mobile, China's largest telecom operator and the world's biggest purchaser of optical fiber, officially announced the

(1)The optical cable tender project of Guangdong Telecom has experienced multiple twists and turns, including

The Farragut Fiber Optic Cable Implementation project consists of the construction, installation, and testing of new fiber optic

Fiber optics are crucial in modern buildings, providing the backbone for advanced digital communications. Integrating

In addition to tender information, we offer in-depth optical fibre cables market analysis, bid consultancy services, and

Thanks to the increasing pace of fiber optic cable manufacturers going overseas, the

The Fiber Optic Cable Market worth USD 14.22 billion in 2026 is growing at a CAGR of 9.84% to reach USD 22.74

Global optical fiber supply and demand gap is expected to widen to 15% from 2026 to 2027, highlighting key market

TendersOnTime, the best online tenders portal, provides latest Germany Optical Fibre tenders, RFP, Bids and eprocurement notices

BidContract compiles an up-to-date database of fiber optics bids and contracts. These include all recent government contracts and

The fiber optic market encompasses various types of cables, including single-mode and multimode fibers,

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each catering to distinct

Conduit placement: The fiber optic cabling is routed through plastic or steel tubing sections designed to protect and organize buried

GovWin IQ tracked 284 contracts for fiber optic cabling that came up for bid by government agencies throughout the United States

The above is a partial list of newly published government contracts, request for proposals (RFPs) and government

1. China Mobile"s central procurement of optical fiber and cable is about to open the bid, and the price is expected to

Fiber Optic Cable Tenders And GPN Opportunities 2026 We have identified 92 global fiber optic cable tenders from the public

Web: <https://www.in-au.co.za>

